

The logo for MBS, consisting of the lowercase letters 'mbs' in a white, bold, sans-serif font, positioned within a dark blue circular area in the top right corner of the page.

mbs

Mass Business Services

Trading, Distribution, & Service Solutions

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About Us.

Introduction

Founded in November 2021 by **Mr Satish Nair**, Mass Business Services was built on a simple promise: to be a reliable, single-point partner for our clients' diverse needs. We started with industrial supplies, understanding that large plants and projects need more than just products—they need trust, timely solutions, and a partner who understands their challenges.

Driven by this commitment, we have organically grown into a multifaceted enterprise. By listening closely to our customers—from factory managers to office administrators—we expanded our portfolio to include everything from **infrastructure essentials and FMCG goods to IT and wellness products**. Our growth is a testament to our deep understanding of the evolving market and our unwavering focus on quality.

At our core, we believe in relationships over transactions. We don't just sell products; we deliver confidence and build lasting partnerships, ensuring your success is integral to our own.



Mission & Vision.

MISSION

Our mission is **to serve as a trusted, single-point partner** for businesses, delivering excellence and reliability across every sector we touch. Through smart diversification and an unwavering commitment to quality, we aim to simplify our clients' operational and procurement challenges. We are dedicated to providing responsive service and holistic solutions—from industrial essentials to daily needs—that consistently add value and foster mutual, long-term growth.

VISION

At Mass Business Services, **our philosophy is built on Partnership Beyond Transaction.** We succeed only when our clients do, which is why we act as a proactive extension of your team. We listen deeply to understand your unique challenges, allowing us to deliver integrated, holistic solutions—from industrial infrastructure to daily essentials—that provide real value and simplify your operations. Our focus is on building relationships that foster confidence and enable sustainable progress, ensuring every interaction strengthens our collaborative bond.

We are **steadfastly committed to Quality, Integrity, and Purposeful Growth.** Quality is the non-negotiable foundation of every product and service we provide. We conduct every interaction with transparency and trust, believing that integrity is the cornerstone of lasting partnerships. As markets evolve, we are dedicated to thoughtfully expanding our capabilities to remain a relevant and indispensable partner. Our ultimate measure of success is the long-term resilience and growth of the businesses we support.



Our Philosophy.

At Mass Business Services, **our core philosophy is Partnership Beyond Transaction.** We believe our success is directly tied to yours. By understanding your unique challenges, we deliver integrated solutions that provide real value—from industrial essentials to daily needs. We focus on building relationships that foster confidence and enable your growth, making us a trusted extension of your team.

We are guided by an unwavering **commitment to Quality, Integrity, and Purposeful Growth.** Quality underpins every product and service, while integrity ensures transparency in all we do. As markets evolve, we thoughtfully expand our capabilities to remain your indispensable partner. Our true measure of success is the lasting resilience and progress of the businesses we support.

What We Do:

Our Divisions & Offerings

We operate through **three focused divisions** to serve all your needs. Industrial Solutions provides raw materials, fabrication, and specialized products like cable trays and solar structures. Everyday Essentials supplies FMCG goods, Ayurvedic wellness, and personal care products. Tech & Office Solutions equips your workplace with IT hardware, peripherals, and office equipment. We are your single, trusted source for diverse operational and lifestyle requirements.

Division 1: Industrial Solutions & Infrastructure



We are your **foundational partner for industrial growth**. This division supplies essential raw materials, fabricates custom components, and provides specialized products like cable trays, earthing strips, and solar structures. We support projects from the ground up with durable, galvanized products and expert job works, ensuring your infrastructure is built to last.

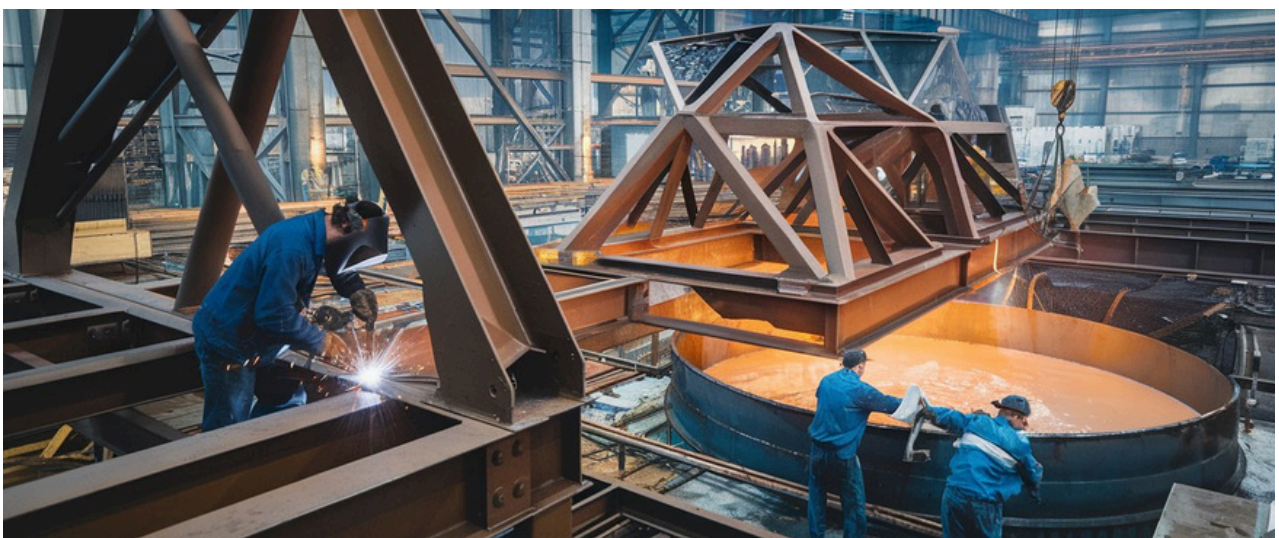
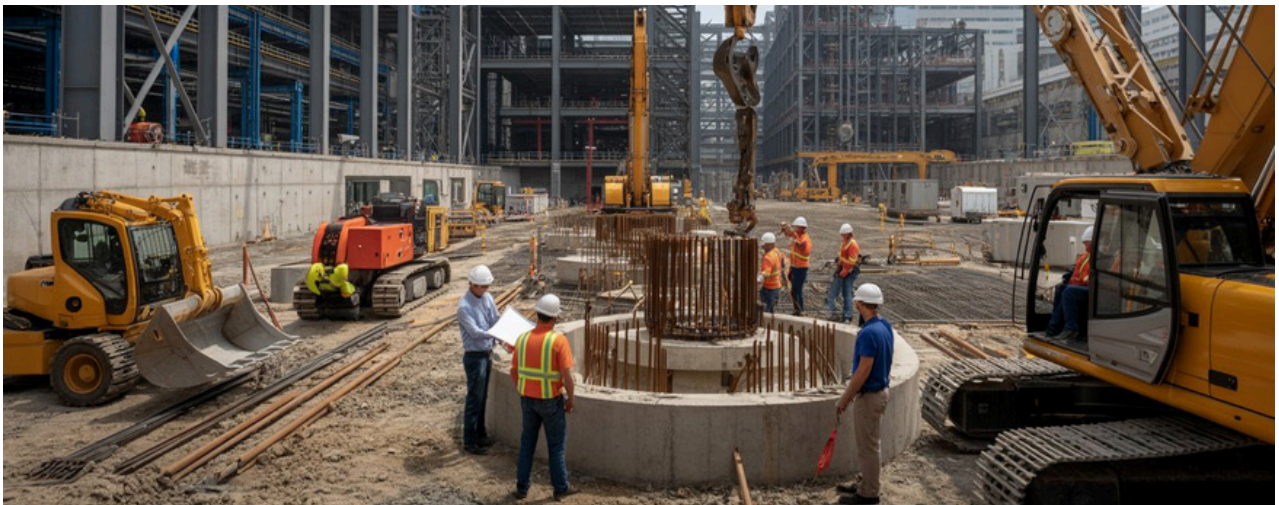
Specialized Products for Projects:

- **Cable Management:** Cable Trays for organized and safe electrical wiring.
- **Safety & Earthing:** Earthing Strips and components for critical electrical safety.
- **Infrastructure & Safety:** Steel Gratings for flooring and walkways.
- **Solar & Lighting Support:** Robust Light Poles and customized Solar Panel Mounting Structures.



Expert-Led Services:

- **Industrial Job Works:** Custom fabrication, machining, and assembly as per your specifications.
- **Civil & Plant Work:** Support services for industrial civil works and plant setup.
- **Fabrication & Galvanizing:** From custom metal fabrication to protective hot-dip galvanizing, we ensure durability and longevity.



Division 2: Everyday Essentials & Lifestyle (Trading)

Our Everyday Essentials & Lifestyle division is dedicated to fulfilling the daily needs that sustain homes, businesses, and personal well-being. We serve as a reliable trading partner, supplying a **comprehensive range of high-quality** Fast-Moving Consumer Goods (FMCG) and consumable foods to retail stores, supermarkets, and institutional clients, ensuring consistent access to essential pantry staples and commodities.

Beyond groceries, we promote a holistic approach to health by providing a trusted selection of authentic Ayurvedic and wellness products, from herbal supplements to traditional remedies. Additionally, **we offer a curated portfolio** of quality cosmetics and personal care items. Our mission is to be your single, dependable source for the fundamental products that support a balanced and healthy lifestyle for your customers and workforce.

FMCG & Consumable Foods:

We supply a comprehensive range of **Fast-Moving Consumer Goods** and daily consumable foods. Our portfolio serves both retail stores and institutional clients, providing everything from pantry staples to bulk commodities. We ensure consistent quality and reliable supply, delivering the essential products that keep homes and businesses running smoothly.



Ayurvedic & Wellness Products:

We connect you to the **ancient wisdom of Ayurveda** for modern well-being. Our range features trusted, general Ayurvedic products—from herbal supplements and digestive aids to personal care and daily wellness essentials. We focus on authenticity and purity, providing accessible, natural solutions that support preventive health, balance, and holistic vitality for everyday life.



Cosmetics & Personal Care:

We offer a **carefully curated selection of quality** cosmetics and personal care essentials. Our portfolio focuses on reliable, everyday items that support grooming and self-care, ensuring you have access to trusted products for daily freshness and confidence.



Division 3: Technology & Office Solutions:

Our **Technology & Office Solutions** division empowers modern workplaces with complete efficiency. We supply essential office equipment, from basic tools to advanced machines, creating a seamless operational environment. For your core technology needs, we provide comprehensive sales of computers, laptops, and all vital peripherals. Beyond the sale, our dedicated service and support team ensures your systems remain operational, offering reliable troubleshooting and maintenance. We function as your true technology partner, providing not just hardware but the dependable after-sales support that keeps your business running smoothly and productively every day.

Office Equipment:

We are your one-stop source for everything that powers a **productive workspace**. From essential stationery and furniture to advanced machines like printers, scanners, and shredders, we supply reliable tools that ensure a smooth, efficient, and fully operational office environment every day.



IT Products & Services:

We are your **one-stop source** for everything that powers a productive workspace. From essential stationery and furniture to advanced machines like printers, scanners, and shredders, we supply reliable tools that ensure a smooth, efficient, and fully operational office environment every day.



Why Partner With Mass Business Services?

- **One-Stop Convenience:** Address needs across industrial, lifestyle, and office domains with a single, trusted partner.
- **Quality-Centric Approach:** We source products and deliver services that meet defined standards of reliability.
- **Customer-First Mindset:** We listen. Our solutions are tailored to your specific requirements and challenges.
- **Agile & Dependable:** As a proactive enterprise, we combine the flexibility of a young company with the steadfast reliability of an established partner.

Looking Ahead

In a short time, Mass Business Services has built a **strong reputation for integrity, reliability, and service excellence**. As we look ahead, our focus remains on growing alongside our clients, continuously evolving and expanding our portfolio to meet the dynamic demands of the market. We are committed to innovation, deeper integration, and sustainable practices that add lasting value.

Our journey is, and will always be, fueled by the trust and success of the partnerships we build. Together, we can turn challenges into opportunities and aspirations into achievements.

Let's build something great together.



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